

rp People



*Randy Pagnan, President
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CTS, ISF-C*

Randy Pagnan started rp Visual Solutions in April of 2005 to provide innovative visual displays for the Audio Visual Industry. He has been involved in the visual display industry business for over two decades, specializing in 24/7 displays for large-venue display applications: Network Operation Centers, Gaming Environments, Utility Control/Command Centers, etc, as well as becoming one of the premier educators in rear-projection technology.

In addition to operating and owning AV companies, Randy is a past President of InfoComm International, and he has been involved with both the ICIA Design School and the ICIA Chair of the Manufacturer's Council. Randy brings his myriad of knowledge to the Audio Visual Industry as both a manufacturer and a system integrator. He offers his vast array of experience in the design and consulting of visual display technology. Randy received his CMA in accounting from Society of Management Accountants.

Michael Lu is Vice President of Sales, overseeing the US and International markets. Michael has over 25 years of sales experience and came into the AV industry 10 years ago. His past experience has been selling Trooper and Pi Rear Projection products, and he specializes in intricate display mounts.

Michael Lu holds a Bachelor of Arts degree in French Literature from the Taiwan University. He is fluent in multiple languages, including English, French, Mandarin, and various Chinese dialects.



*Michael Lu, VP of Sales
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*Ginger Dodier-Williams,
VP Marketing/Flat Panel Sales
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CTS*

Ginger Dodier-Williams has been in the AV industry for two decades plus, entering the industry in 1985, where she acquired knowledge on signal management and visual displays. In the 1990s, she represented the Trooper Rear Projection Product Line for American Video Corporation, and in the 2000s she represented the Pi Rear Projection Product Line for Large Screen Displays.

She received her Bachelor of Science in Human Development from Hope International, which has aided her well in her interaction with the dealers and consultants to assist them in their visual display mount and screen selection requirements.



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*Frank Kautsky,
Applied Services Group
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CTS since 1996*

Frank Kautsky has been in the professional AV Industry for over 25 years, mastering all disciplines of system design and installation. His background is Sales Support, Installation, Repair, and Service. He understands screens, control systems, display devices, routing products, cables, and audio. His largest installation to date has been a 40-wide screen wall. His integration experience includes communication networks, visual display integration, and AV control systems, holding certification from both Crestron and AMX. Additional certification is from Barco, Panasonic, Sony, Extron and Inline.

Frank completes projects on time, has great technical skills, and analyzes and works a project from start to finish.

Daniela Matlock is the Operations Manager, overseeing all aspects of the order processing, accounting, and logistics. She works closely with customers, ensuring a smooth and successful job from start to finish. She is the coordinator for both manufacturing and installation of the rp Visual Solutions product line.

Daniela holds a Bachelor of Science degree in Business Administration from Biola University, with an emphasis in Marketing. She speaks Romanian and English.



*Daniela Matlock, Operations Manager
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*rp Visual Solutions is engaged in consulting, designing, and fabricating visual displays for demanding applications, including Entertainment, Gaming, Boardrooms, 24/7 Operations, Training Facilities, Network Operation Centers, Utility Control/Command Centers, Kiosks—
anywhere visual displays are utilized.*



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